

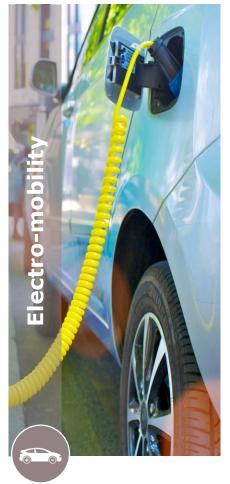
ATV Call Peter Schiefer Division President Automotive



# Infineon is well positioned in its addressed automotive product segments

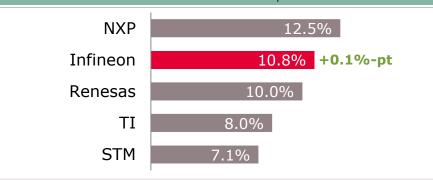


Megatrends shaping the automotive market increasing semi content per car





### Automotive semiconductors 2017 total market size: \$34.5bn



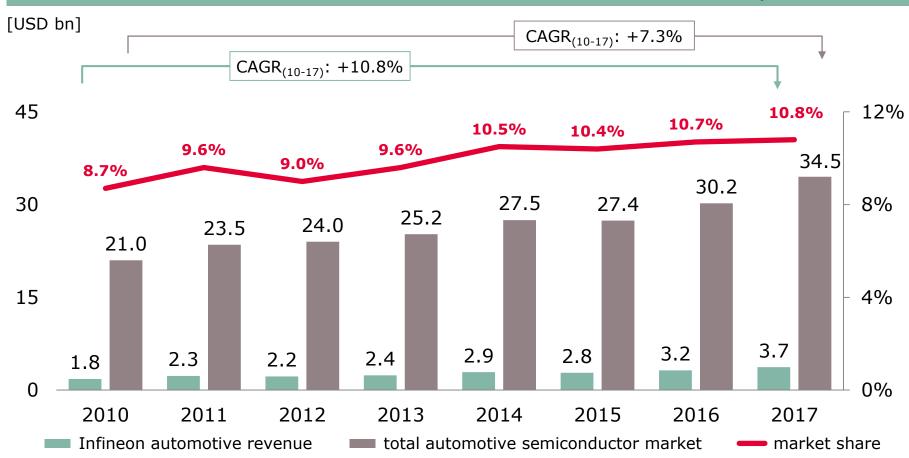
- #1 in power with 26% (+0.4 %-pt)
- #2 in sensors with 12.9% (+0.4 %-pt)
- Significant design-wins for μC in safety/ADAS/AD
  - Market share trend: Infineon benefits disproportionately from the megatrends
    - Electro-mobility: power, drivers, μC
    - › Automated driving: radar, lidar, μC

Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2018

### Infineon is continuously outgrowing the automotive semiconductor market since 2010



#### Infineon automotive semiconductor market share development\*

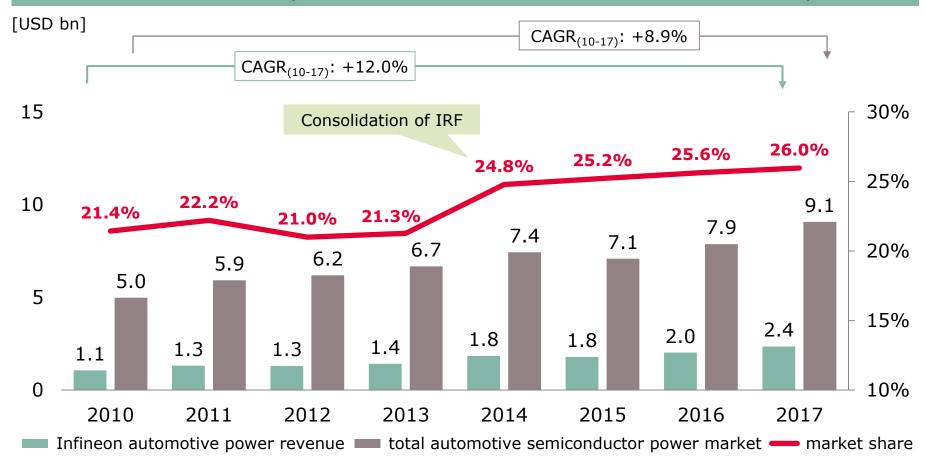


<sup>\*</sup> Infineon automotive revenue as reported to Strategy Analytics incl. revenue from ATV, IPC and PMM. Adjusted to calendar year. Source: Strategy Analytics, "Automotive Semiconductor Vendor 2017 Market Share", April 2018.

# Infineon is outgrowing the automotive power semiconductor market by 3%-points



#### Infineon automotive power semiconductor market share development\*

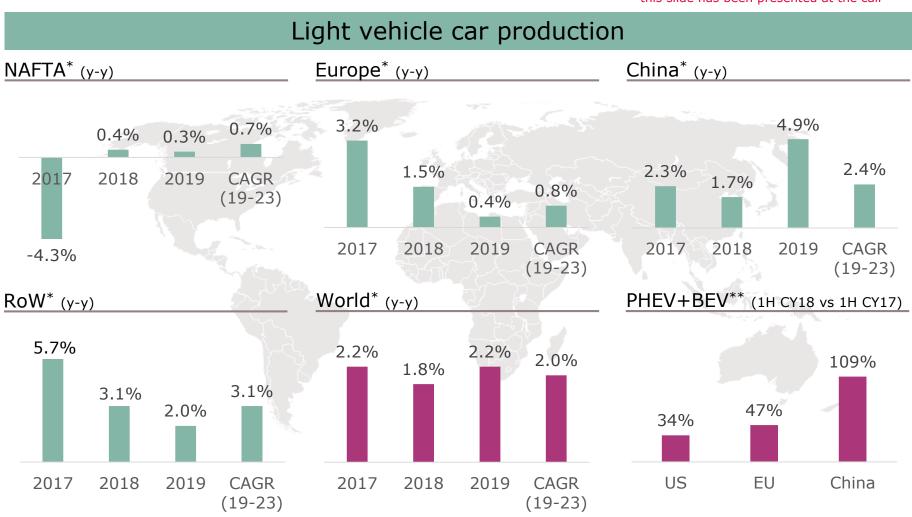


<sup>\*</sup> Infineon automotive revenue as reported to Strategy Analytics incl. revenue from ATV, IPC and PMM. Adjusted to calendar year. Source: Strategy Analytics, "Automotive Semiconductor Vendor 2017 Market Share", April 2018.

### WW car production in good shape for 2019; Impact from WLTP and tariffs not significant



\*\*\* this slide has been presented at the call \*\*\*



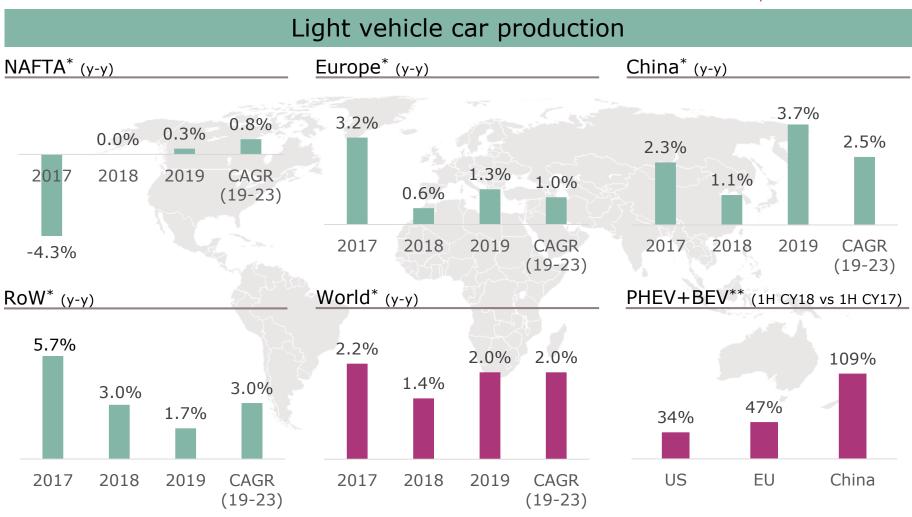
Source: \* based on or includes content supplied by IHS Markit, Automotive Group, "Annual light vehicle production volumes", August 2018 update

\*\* Infineon

### WW car production in good shape for 2019; Impact from WLTP and tariffs not significant



\*\*\* this slide has been updated after the call \*\*\*



Source: \* based on or includes content supplied by IHS Markit, Automotive Group, "Annual light vehicle production volumes", September 2018 update

\*\* Infineon

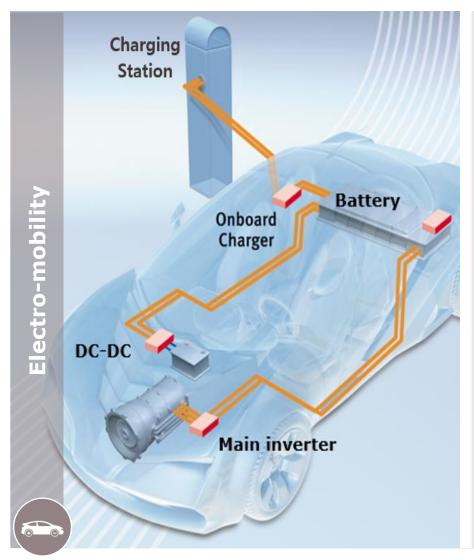


### Electro-mobility



# Megatrend electro-mobility is boosting businesses of ATV, IPC and PMM divisions





#### **Charging station**

- Majority of charging points is Si-based (PMM: CoolMOS™, IPC: IGBTs)
- First design-wins for SiC-based ultra highpower charger (> 350 kW) logged in (IPC)

#### **Onboard charger**

- Si-based (PMM: CoolMOS™, ATV: IGBTs)
- First application inside the car for SiC
- long-term option for GaN

#### **Main inverter** (ATV)

- Main source of power semi content
- Dominated by Si-based solutions for the next decade
- Premium cars will adopt SiC in 2020+; mass market to follow in 2025+

#### **DC-DC converter** (ATV)

Si-based; long-term option for SiC and GaN

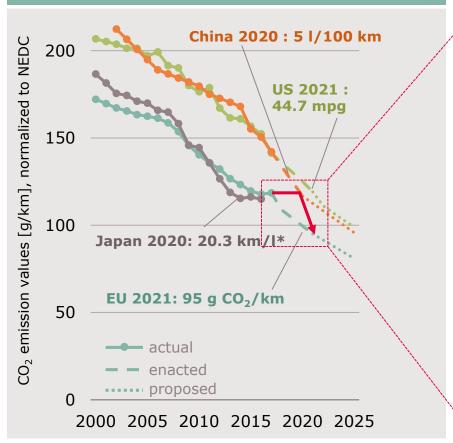
#### **Battery**

IGBTs (ATV) and CoolMOS™ (PMM) for battery switch

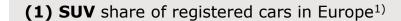
# xEV growth driven by emission regulation; but consumer preferences thwart CO<sub>2</sub> reduction



### CO<sub>2</sub> emission development and regulations for main regions



### Two consumer trends countervail CO<sub>2</sub> reduction





constantly increasing share of heavy ICE SUVs (~150 g CO<sub>2</sub>/km) prevents fleet average to come down

(2) **Diesel** share of registered cars in Europe<sup>2)</sup>



Lower positive contribution of Diesel (~15% less CO<sub>2</sub> emissions than gasoline) due to reduced acceptance

Source: 1) based on or includes content supplied by IHS Markit, Automotive Group, "SUV-B segment to drive crossover growth in Europe", January 2018

2) based on or includes content supplied by IHS Markit, Automotive Group, "Light Vehicle Alternative Propulsion Forecast", March 2018

<sup>\*</sup>Note: Japan has already met its 2020 statutory target as of 2013

## Short-term, MHEV/FHEV/PHEVs are first choice; mid-term BEVs are preferred solution



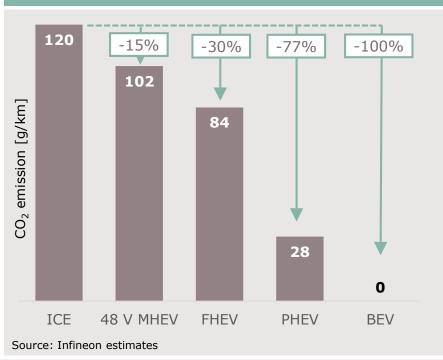
#### Growth drivers of electro-mobility

- Regulation
- Incentives; China industry politics
- Decreasing Diesel share
- 1 Increasing SUV share



- Cost and range vs. ICE
- Limited charging infrastructure
- Further ICE improvements
- Attractive oil price

### CO<sub>2</sub> emission reduction by powertrain system

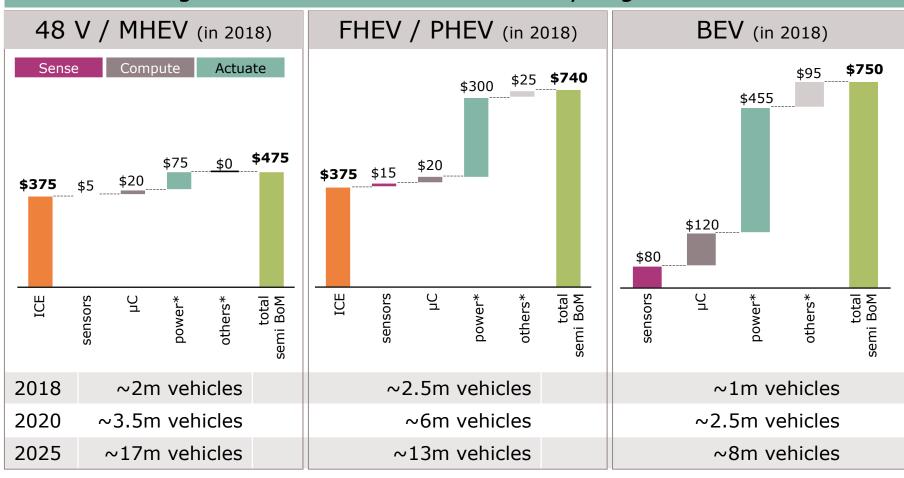


- ) Due to absence of improvements in  ${\rm CO_2}$  reduction in the past years, OEMs have to switch to "catch-up" mode until 2021
- > OEMs expected to push 48 V MHEV, FHEV, PHEV systems near-term to meet CO<sub>2</sub> targets
- Mid- to long-term, BEVs will become the preferred solution

### The incremental demand of power semiconductors is a significant opportunity



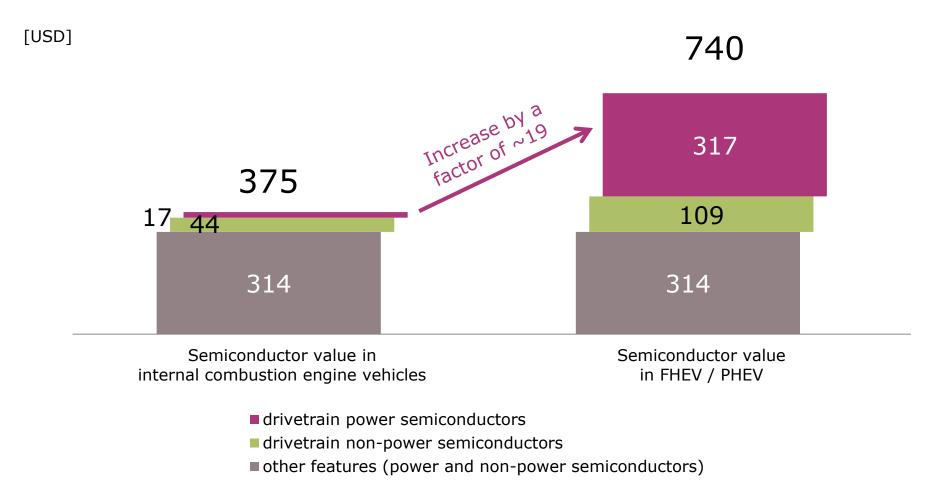
#### 2018 average xEV semiconductor content by degree of electrification



Source: Strategy Analytics, "Automotive Semiconductor Content", May 2018; Infineon \* "power" includes linear and ASIC; "others" include opto, small signal discrete, memory

## Transition from ICE to FHEV / PHEV increases demand for power semis in drivetrain by ~19x





Source: Strategy Analytics, "Automotive Semiconductor Content", May 2018; Infineon

### Design-win for drivetrain platform proves Infineon's strength in xEV system solutions

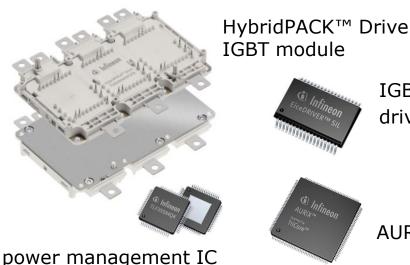


#### Key facts

- Design-win at a North American tier-1 for the key BEV drivetrain platform of a major European OEM
- Complete system solution:
  - HybridPACK™ Drive IGBT module
  - IGBT driver IC
  - AURIX™ 32-bit μC
  - power management IC
  - several small signal components

start of production: 2020





AURIX™

**IGBT** 

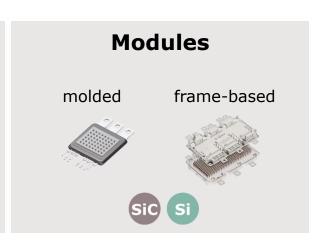
driver IC

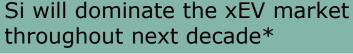
## Infineon has unparalleled expertise and portfolio for high-power xEV applications





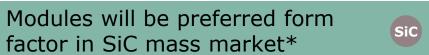














<sup>\*</sup> Source: Infineon estimates

# Infineon offers the complete automotive-grade portfolio of SiC components





- More than 20 leading OEMs and tier-1s are evaluating Infineon's SiC solutions for automotive
- Customer feedback clearly shows that Infineon has deepest understanding of technical quality threats
- Infineon's internal quality test procedures exceed common industry norm; test results proof that Infineon's SiC products reach that quality level
- Industry's broadest portfolio allows customer to "pick what they need" rather than to "take what we have"



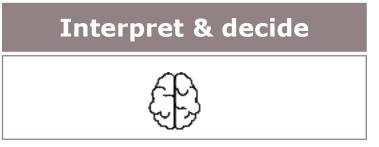
### **Automated Driving**

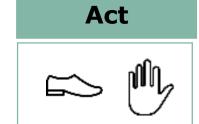


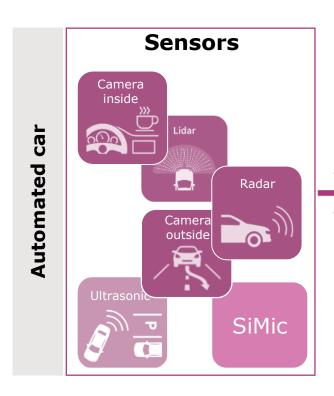
# For Automated Driving more compute power but also a higher security and safety is needed

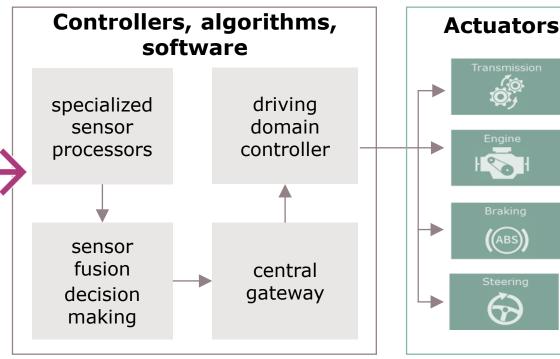












# Increased sensor requirements drive the content in the next 5 years and beyond



	More sensors required for any next level of automation						
	NCAP 5 Star, A	D L2	AD L3		AD L4/L5		
Application*	Automatic emergency brake/ forward collision warning						
	Parking assist				Valet parking		
	Lane keep assist	Н	Highway assist		Highway and urban chauffeur		
Radar # of modules**	Corner MRR/LRR  New: Corner start	MRR/LR ≥ 3 ing 2020	Corner	≥ 6	$\begin{array}{c} \text{Imaging} \\ \geq 10 \\ \text{Surround} \end{array}$		
Camera # of modules**		≥ 1		≥ 4	≥ 8		
Lidar # of modules**	0			<b>≤ 1</b>	≥ 1		
Others	› Ultrasonic		Iltrasonic nterior camera	<b>&gt;</b> ]	Ultrasonic Interior camera V2X		

<sup>\*</sup> Source: VDA (German Association of the Automotive Industry); Society of Automotive Engineers

<sup>\*\*</sup> Market assumption

# First major 3D ToF sensor design-win for gesture camera and in-cabin sensing



#### Key facts

Major European OEM selected Infineon 3D ToF sensor XENSIV™ REAL3™

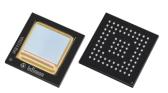
#### 1<sup>st</sup> use case: gesture camera

- outstanding sensitivity and sunlight robustness, high dynamic range performance at 50% reduced illumination power\*
- > 50% reduced system BoM through higher integration and lower LED counts\*
- used in facelifts for all OEM car models from mid class to premium class

#### 2<sup>nd</sup> use case: in-cabin sensing

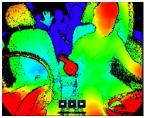
- same unique sensor features enable extended use-cases covering driver and passenger
- used in next-generation car platforms
- > start of production: 2020
- \* compared to the next best solution in the market

#### About 3D in-cabin sensing



Infineon automotive-grade 3D ToF sensor XENSIV™ REAL3™ (IRS1125A) in optical BGA package

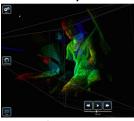
ToF provides depth and amplitude simultaneously







amplitude picture



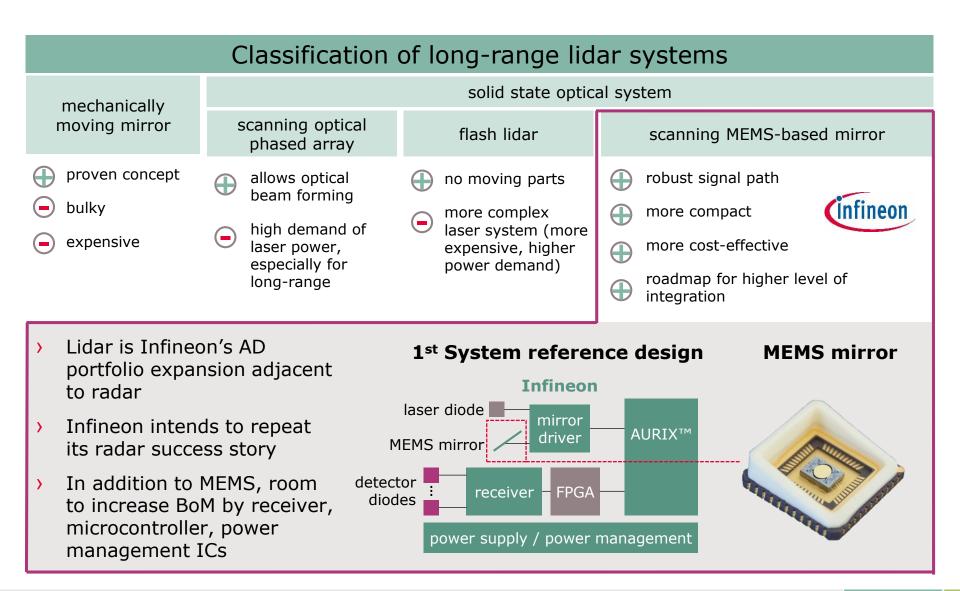
rotated 3D point cloud

#### **Examples of use-cases:**

- hand gestures: pointing direction, touch prediction
- occupant detection
- body position
- smart airbag
- object in hand: eating, reading, using phone

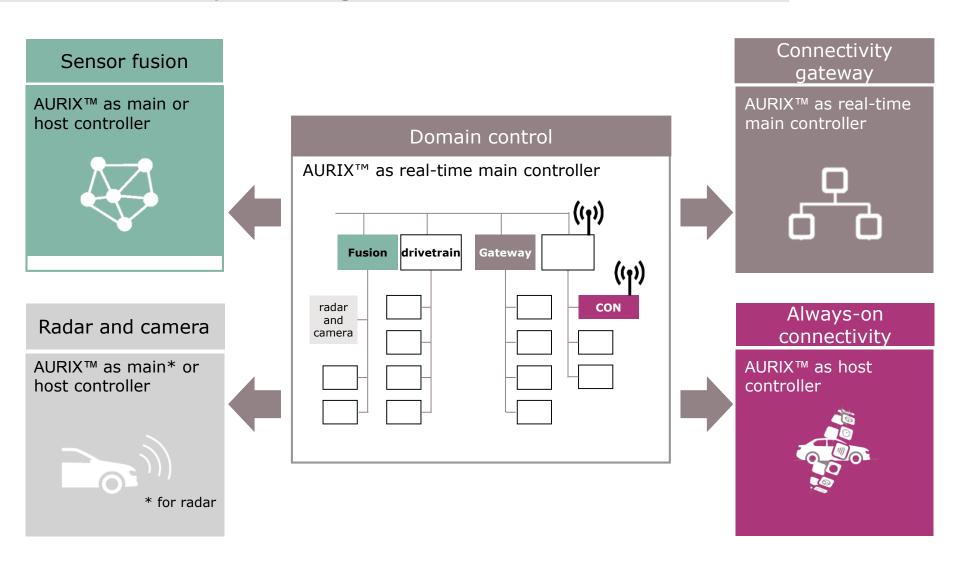
# Infineon opens the door for mass-deployable lidar systems for Automated Driving





## AURIX<sup>™</sup> has been selected as domain controller by leading OEMs





## Outstanding characteristics make AURIX™ first-choice µC in the AD platform market



AURIX<sup>™</sup> is the market reference as host controller in central computing platforms complementing CPU/GPU to make central computer robust and fail operational





Go™ Automated Driving Platform with AURIX™









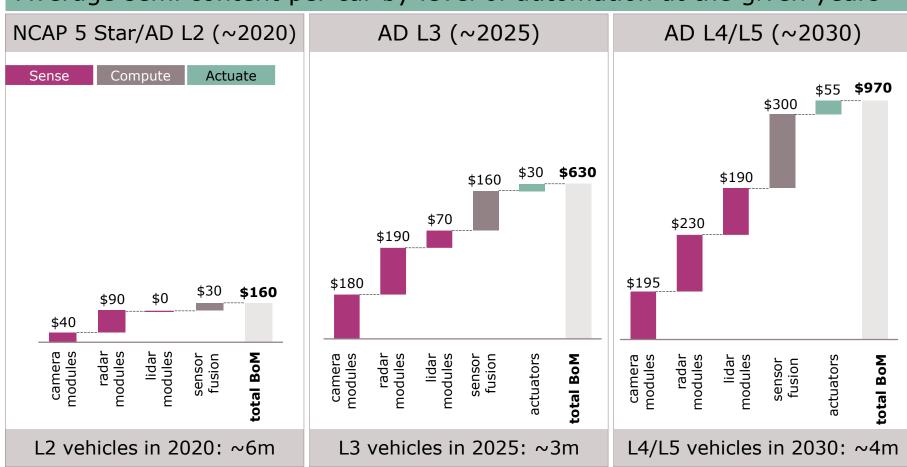


- Safety host monitoring the operation of the data fusion ECU enables ISO 26262 ASIL-D
- Safe and secure gateway to the vehicle network
- Fallback operation in case of a GPU/CPU fail
- Safe communication to actuator control units
- Awareness for safety and security aspects of AD is increasing rapidly
- Infineon is cooperating with the leading AD platform providers

## ADAS/AD semi growth driven by radar and camera sensor modules over the next 5 years



#### Average semi content per car by level of automation at the given years



Source: Strategy Analytics; Infineon

Bill of material (BoM) contains all type of semiconductors (e.g. radar modules include  $\mu$ C); sensor fusion does not include memory BoM are projected figures for the respective time frame



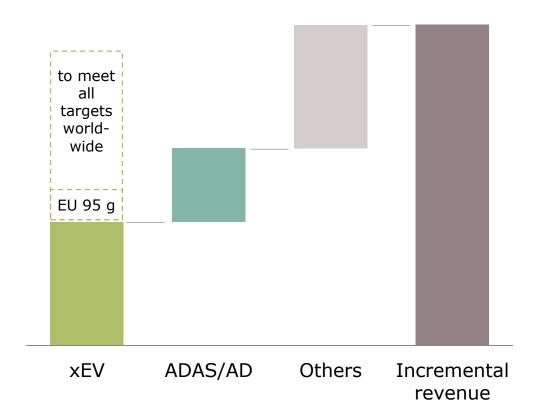
### Mid-term outlook



## ATV's mid-term growth is strongly driven by xEV and ADAS/AD



Composition of incremental € revenue over five year planning horizon by application



#### **xEV**

- Driven by emission regulations and consumer preferences towards SUV and reduced acceptance of diesel
- Short-term, PHEVs and MHEVs are first choice; mid-term BEVs are the preferred solution

#### ADAS/AD

- NCAP and ADAS/AD Level 1-2 drive the semiconductor content in the next years
- AD Level 3-5 will create structural growth long-term

ATV's trendline growth: ~10%

### Comfort and design will further drive innovation and growth in 'classical' segments



#### Examples of growing applications in classical segments

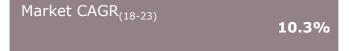
#### Comfort











7.7%

Comfort features drive growth within the body & infotainment segments.

Source: Strategy Analytics, May 2018

#### Design







Lighting is becoming a key element of OEM brand recognition and design signature

### Clean cars, ADAS/AD, and adoption of premium features drive growth



#### Vehicle production

#### Drivers for semiconductor content per car

#### Electro-mobility

#### Automated Driving

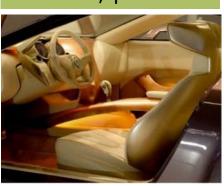
#### Comfort, premium











- $\rightarrow$  ~2% growth p.a.
- Legislation
- ) Improvements of ICE
- Higher efficiency of all electric consumers
- Adoption of xEV

#### Today

- ) crash avoidance
- ADAS

#### **Tomorrow**

Autonomous Driving

- > Premium cars are early adopters of high-end comfort and safety features
- Trickling down to mid-range

~10% p.a. through-cycle growth



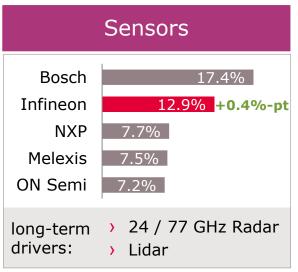
Part of your life. Part of tomorrow.

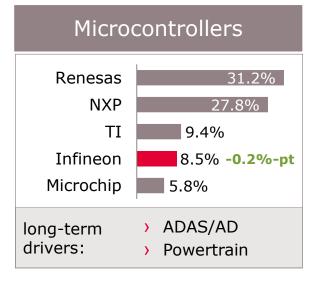


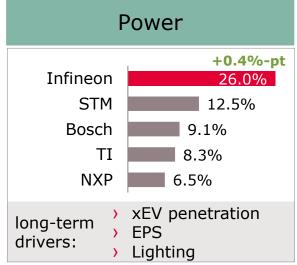
## Infineon is well positioned in its addressed automotive product segments











Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2018



### Glossary

AD	automated driving	micro- hybrid	vehicles using start-stop systems and limited recuperation
ADAS	advanced driver assistance system	•	
AEB	automatic emergency braking	MHEV, mild- hybrid	mild-hybrid electric vehicle; vehicles using start-stop systems, recuperation, DC-DC conversion, e-motor
EPS	electric power steering	ОВС	on-board charger
EV	electric vehicle		
FHEV	full-hybrid electric vehicle	PHEV	plug-in hybrid electric vehicle
FPGA	field programmable gate array	SiC	silicon carbide
GaN	gallium nitride	SiGe	silicon germanium
HEV	hybrid electric vehicle	ToF	time-of-flight
HSM	hardware security module		
ICE	internal combustion engine	V2X	vehicle-to-everything communication
lidar	light detection and ranging	xEV	all degrees of vehicle electrification (EV, MHEV, FHEV, PHEV)

### Peter Schiefer Division President Automotive





- > since 2016: Division President Automotive
- Sep 2012: Head of Operations, responsible for Manufacturing, Supply Chain, Purchasing
- Jan 2012: Division President Power Management & Multimarket
- 2013 2016: Member of the Supervisory Board of Infineon Technologies Austria
- since 2012: Member of the Supervisory Board of Infineon Technologies Dresden
- since 2018: Member and Vice Chairman of the Board of Directors of the JV SIAPM (SAIC Infineon Automotive Power Modules (Shanghai) Co. Ltd.)
- Peter Schiefer was born in Munich, Germany, in 1965. He holds a Diploma in Electrical Engineering from the University of Applied Sciences in Munich.
- He joined Infineon (Siemens AG until 1999) in 1990.



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